



October 28, 2010

**Advance Guard® and Hi-bor®** are the first and only borate preservative systems to earn certifications from the National Association of Home Builders (NAHB) and the GREENGUARD Environmental Institute. Osmose has earned **Green Approved Product** certification for our **Advance Guard and Hi-bor borate pressure treated wood preservatives** from the National Association of Home Builders (NAHB) Research Center under the National Green Building Standard™ program.

The National Green Building Standard program is an American National Standards Institute (ANSI) approved consensus-based standard that defines the criteria for certifying a building (single-family or multifamily; new construction, addition, or renovation) as "Green."

Wood products treated with Advance Guard or Hi-bor borate preservatives can be used in above ground, protected from liquid water, structural framing and sheathing in residential and commercial products, sill plate, furring strips, joists, studs, roof trusses, blocking, rafters, beams, and other framing applications. By using these approved products, **Architects, Specifiers, Homebuilders, and Contractors** are now eligible to receive points toward a building being certified under the National Green Building Standard.

Market research indicates that consumers perceive green homes to be a better value. A recent McGraw-Hill study indicated that homeowners are more satisfied and believe that green homes are higher quality, easier to maintain, more efficient, and offer health benefits. Being able to offer this important benefit to consumers is valuable to architects, specifiers, homebuilders, and contractors.

In addition to the new Green Approved certifications from NAHB, Osmose has also earned GREENGUARD Children & Schools<sup>SM</sup> Certification for Hi-bor and Advance Guard preservative technologies from the GREENGUARD Environmental Institute. Advance Guard and Hi-bor treated wood products are the only borate treated wood products with these two certifications.

For information on the NAHB Research Center, visit [www.nahbgreen.org](http://www.nahbgreen.org). For information on the Advance Guard or Hi-bor **Green Approved Product** certifications, visit [www.greenapprovedproducts.com](http://www.greenapprovedproducts.com).

Sincerely,

A handwritten signature in cursive script that reads "Tom Horvat".

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